

ARGUS Training and Financial Case Study Analysis

Course Information (non-credit course):

Instructor: Albert Livingston, CCIM, Vice President-Development, Daniel Corp.
Offered on: Monday Nights, September 15th through November 24th
Time: 6:30-8:30 p.m.
Room: Bruno Computer Lab #6 (**Capacity is 40 so sign-up today!**)

Cost: **UA Students:** \$150.00* (includes Dec. 07 and May 08 Grads.)

***covers cost of text & classroom material**

Real Estate Professionals: \$600.00 **

**** discount if paid before August 15, 2008
after August 15th the cost will be \$750.00 Fee includes text**

About ARGUS

ARGUS software has become the industry standard and provides the complete solution for managing and growing a commercial real estate portfolio. Customers are among the world's top REITs, brokerages, institutional investors and developers. More than 8,000 of the industry's leading owners, managers, financial institutions, brokerages and REITs utilized ARGUS software to improve the visibility and flow of information throughout their critical business processes. These processes include:

- Acquisitions and Dispositions
- Asset and Portfolio Management
- Budgeting and Forecasting
- Development and Construction
- Property Management and Accounting
- Valuation and Appraisal

Course Objectives:

- Build ARGUS financial models using nothing more than a few assumptions
- Edit and audit existing models for errors and unreasonable assumptions
- Determine an appropriate purchase price and leverage based on desired rates of return and risk tolerance
- Build detailed cash flow projections, sources and uses schedules, and other financial reporting tools such as discounted cash flow analysis (Net Present Value and IRR)
- Estimate Future sale prices based on cash flow and other approaches
- Account for the impact of debt financing, taxes, and depreciation
- Model complex partnerships and determine the returns to each investor
- Develop detailed construction budgets for development projects
- Build advanced mortgages such as construction and participating mortgages
- Understand how to use ARGUS to model all property types (office, industrial, retail, residential, and hotel)
- Export all data and reports to customized reports in Excel
- "Certificate of Completion" will be presented by University

ACRE ALABAMA CENTER for REAL ESTATE
THE UNIVERSITY OF ALABAMA

REGISTRATION FORM

ARGUS Training and Financial Case Study Analysis Fee:

UA Students: \$150

Real Estate Professionals:

\$600 before August 15th

\$750 after August 15th



ARGUS
SOFTWARE

Name _____

Company _____

Address _____

City _____

State _____ Zip _____

Email _____

Phone _____

PAYMENT INFORMATION

MAIL

Please make checks payable to **The University of Alabama** and mail along with registration form to:

Alabama Center for Real Estate
Box 870221
Tuscaloosa, AL 35478-0221

PHONE

Please phone the ACRE office at 205.348.4117

FAX

Please complete form and fax to ACRE at 205.348.4125

Visa

Mastercard

Account Number _____

Name as it appears on card _____

Expiration Date _____

Signature of Card Holder _____